

# A Business Guide To Building Systems and Processes



## PROJECT VIEW

**Industry:** Business | Self Help

**Country:** United Kingdom

**The Need:** The client wanted to publish a step-by-step guide to building and automating business systems and processes.

## ABOUT THE CLIENT

The client is a serial entrepreneur; founding multiple companies. She has been dominating the space of automating and systemizing business processes for over a decade.

## THE CHALLENGE

- Lack of book publishing expertise
- Lack of time to dedicate to the book
- Lack of fluent writing skills

## THE OBJECTIVES

### Establish Authority

The client wanted to establish herself as the business process expert and expand her audience.

### Become a Published Author

The client wanted to utilize the book as a lead magnet to gain more viewership and client-base.

### Build a Revenue Source

She wanted to build an additional income source that will help her increase her overall revenue.

## MY APPROACH

- Market Research and Analysis
- Book Flow and Strategy Development
- Personalized 1-1 Interviews with the Client
- Initial Draft and Feedback
- Interior and Cover Design
- APA Citation, Plagiarism check, and Proofreading
- Final Delivery

## RESULTS

**4.7★**  
Amazon Rating

**11K+**  
Copies Sold

**80K+**  
Words Book

### Additional Income Source

The client successfully established herself as a business expert and gained a recurring revenue stream. She also expanded her client-base by tapping into new markets.

## MY GLOBAL CLIENTELE



## ABOUT ME

**6+**  
Years of Experience

**35+**  
Global Clients

**40+**  
Books Written

### Hi! I am Ahemad

A top-rated ghostwriter specializing in self-help, business, and biography domain. I have mastered the art of self-publishing and here to help you gain more authority, money, and influence.